# PROGRAM MANAGER, INDUSTRIAL USES

The United Soybean Board (USB) seeks an individual to join its Strategy Team in the role of Program Manager, Industrial Uses. This individual will execute USB programs aimed at growing demand for U.S. Soy products (soy oil, meal, and carbohydrates) in a diverse range of end-use applications including bioplastics, rubber, lubricants, renewable fuels, surfactants, paints and coatings, foams, oleochemicals, adhesives, asphalt/concrete, activated carbon, and more. This individual will act as a technical expert, actively managing investments in these areas to accelerate commercial success and adoption.

# Responsibilities:

* Serve as a subject matter expert for industrial use and fuel new product development and commercialization.
* Provide ongoing oversight of active USB investments. Guide investments through the product development process by overseeing contracts and relationships with key partners executing the work.
* Support farmer committees in the portfolio development process by providing technical expertise. Ensure maximum value and return on investment for U.S. soybean farmers.
* Oversee and maintain a portfolio of industrial use investments, including direct management in USB’s Smartsheet portfolio management system.
* Manage and support data collection, metric development, analysis, and reporting. Track progress against targets and identify opportunities and obstacles for improvement.
* Translate technical information to a farmer audience and provide expertise to inform promotional, marketing, and communication materials.
* Manage project execution and compliance with USDA-AMS marketing and communication guidelines in collaboration with the USB communication team.

# Required Experience and Qualifications:

* Bachelor’s degree in engineering, biochemistry, or a related field.
* Master’s or Ph.D. in related field (preferred).
* 5+ years of related experience including experience working in industry on product development, process scale-up, and/or product commercialization.
* Ability to travel up to 20% for USB meetings, technical conferences, and key partner visits.
* Working knowledge of soy processing and the related products (preferred).
* Smartsheet experience (preferred).

# Salary and Benefits:

* Competitive salary based on qualiﬁcations and experience.
* Health, vision, and dental insurance.
* Competitive retirement plan.