



Introduction to Solae

UNITED SOYBEAN BOARD – CONNECTIONS 2012
DECEMBER 5, 2012



**MAJORITY
OWNERSHIP**



**MINORITY
OWNERSHIP**



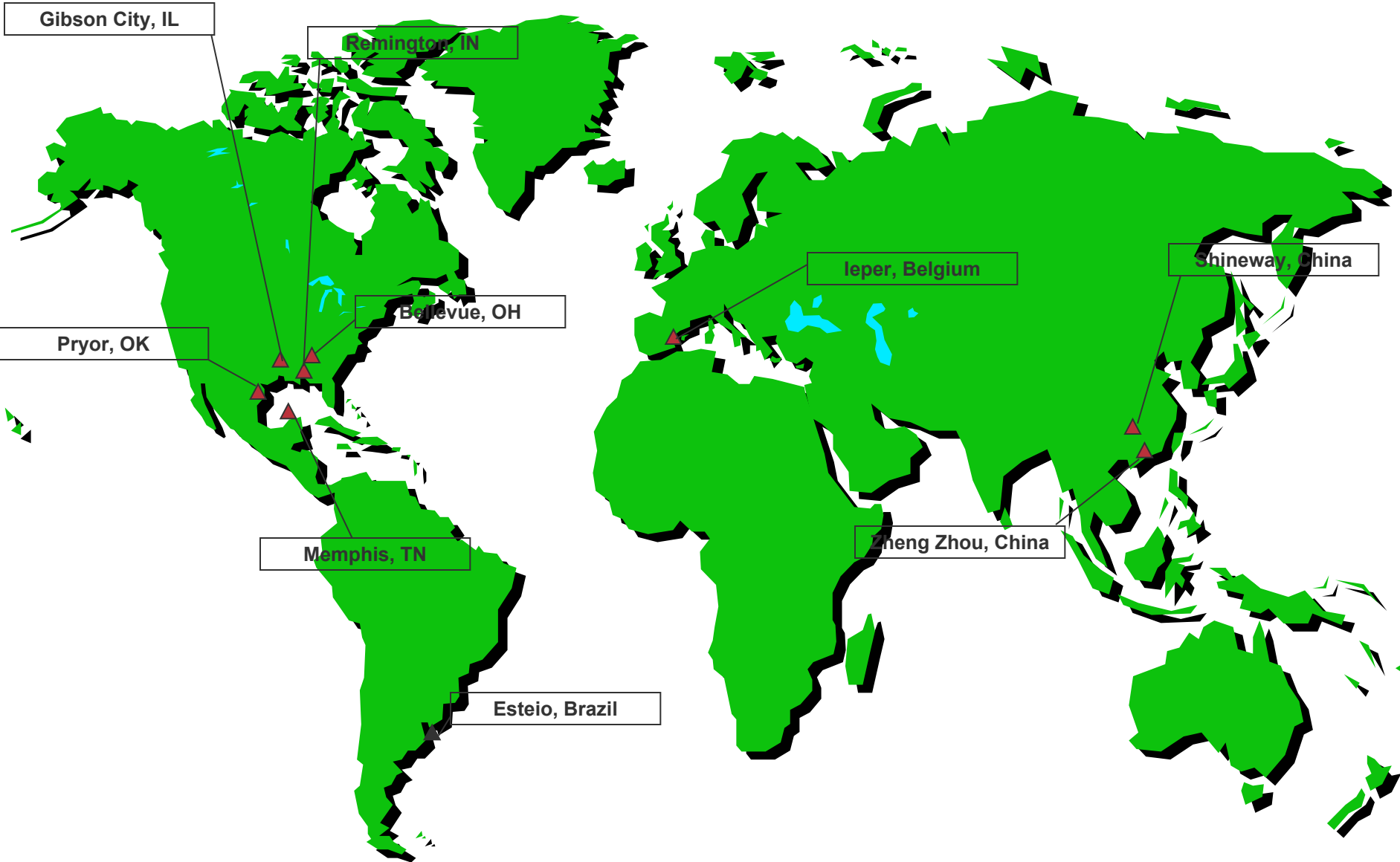
- Formed in April 2003
- 50+ years of experience
- 3,000 customers in over 80+ mkts
- \$1.3 billion in revenue

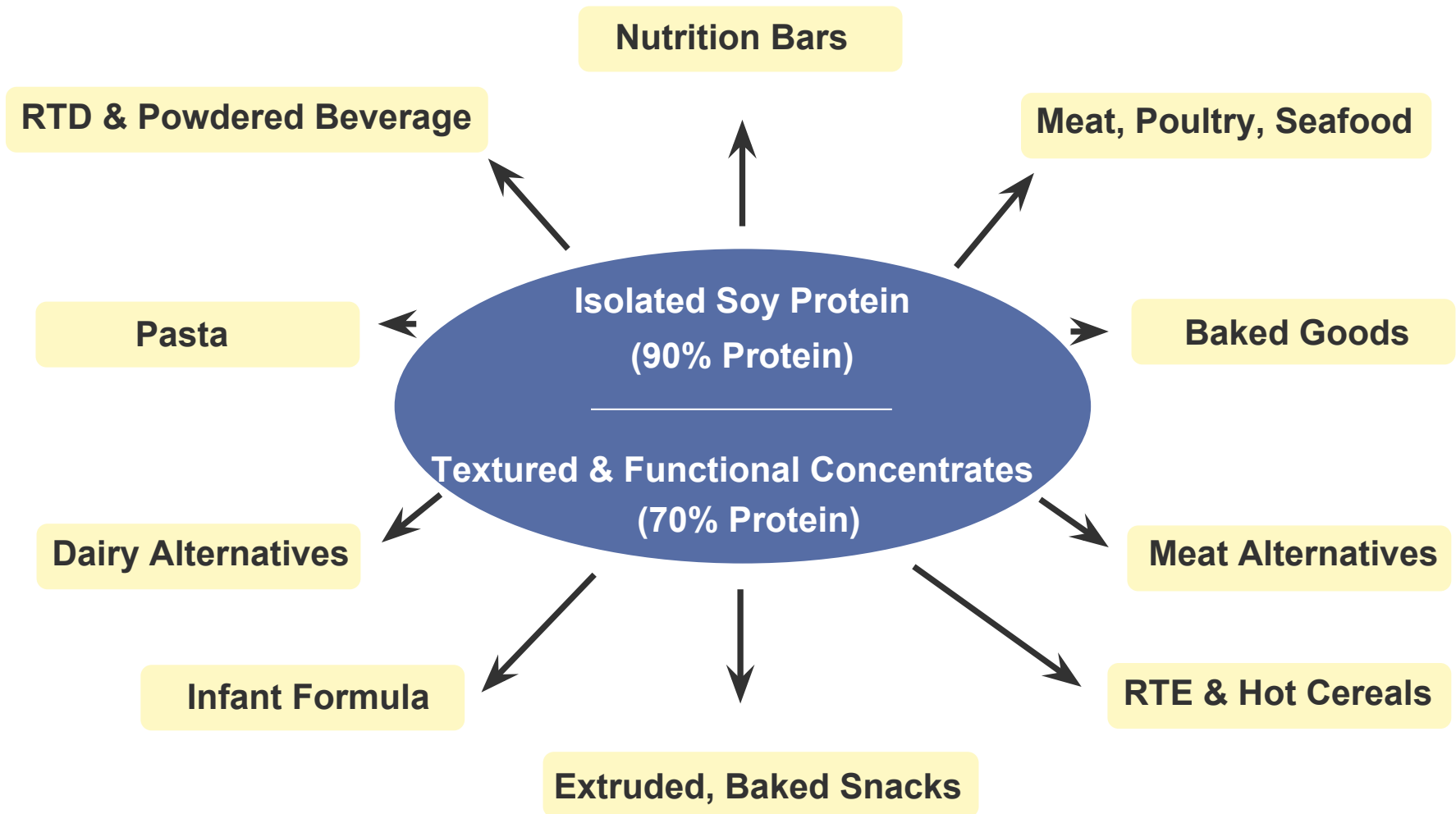


On May 1, 2012, DuPont acquired Bunge's 28% shares to assume full ownership of Solae, LLC.

Solae is now in the process of fully integrating into
DuPont Nutrition & Health as the
Protein Solutions business.

Solae Footprint

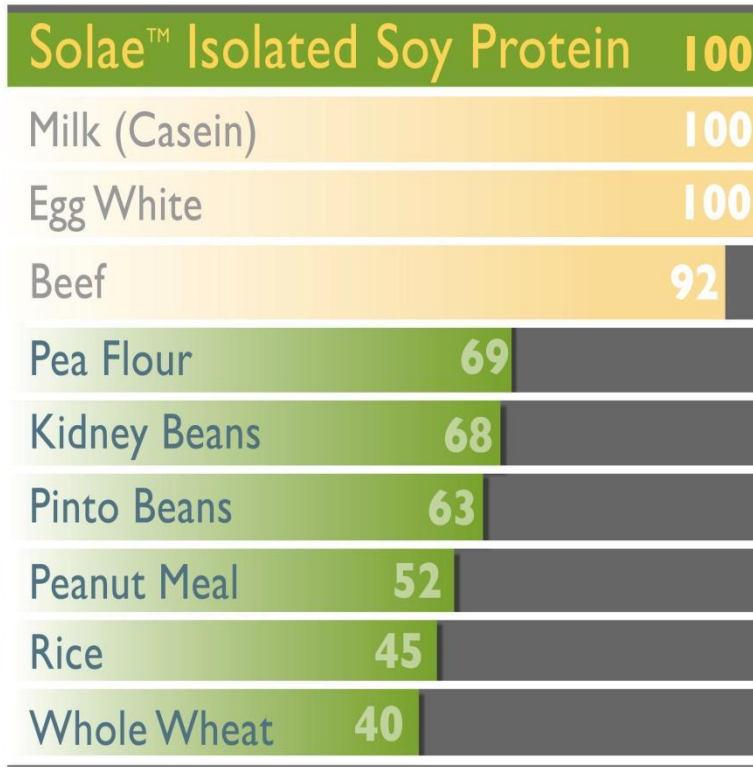




Unique Nutritional Value

More Affordable Protein

More Sustainable Protein



- Equivalent in protein quality to dairy and egg
- Low in fat and saturated fat
- Zero cholesterol
- No lactose
- Ideal for vegetarian alternatives
- The only protein with a proven clinical health claim

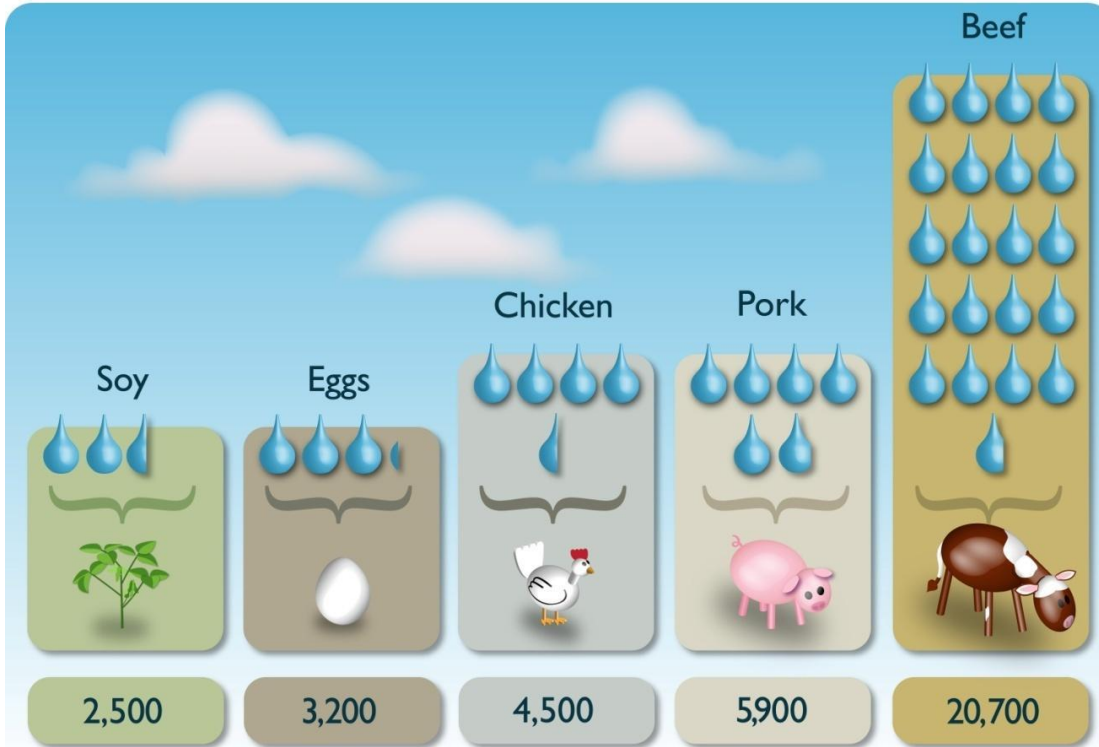
2012

2021

- Increasing demand for traditional protein sources – meat, milk and egg – will strain supply, leading to significantly higher prices by 2021.
- With less than 5% of total soy production today being used in human food
- Projections indicate continued stable pricing, there is ample supply and opportunity for soy protein to provide a sustainable, economic alternative.

Source: OECD-FAO Agricultural Outlook (2009-2011 100 = Index) Published July 2012

Water Efficiency in Production (measured in gallons per ton)



- Soybeans use less water in production than other forms of high-quality, or complete proteins.
- This effect results in water savings of over 4 million gallons for each ton of soybeans produced compared to water used for livestock.

Source: *Virtual water trade to Japan and in the world*, T. Oki, M. Sato, A. Kawamura, M. Miyake, S. Kanae, and K. Musiake

- By 2050*, global population will grow by 35%
- “Urban population**” increase by 73 million every year
- We will need more food and will have fewer resources

Source: OECD-FAO Agricultural Outlook (2011-2020) - Dairy and Meat Production

**UN/DESA: World Population Prospects: The 2011 Revision (March 2012)

Thank You